



# venturenomix

Sustainability • Strategy • Funding

# Our Values

Let's make sure we are on the same page!

We are keen to work with people that are seeking to make an impact or support impact ventures.

## Sustainability

"People, Planet and Profit sits at the heart of what we do. If you feel the same, we would like to hear more."

## Innovation

"Energy follows intention. Be the change that you want to see in the world. Walk the walk. However you phrase it, we believe in positive change."

## Empathy

"We have first-hand experience of the highs and lows that come with ambitious ventures. We understand the pitfalls, we feel the euphoria. We won't waste your time."

Read more at [www.venturenomix.eu](http://www.venturenomix.eu)

# Who we work with

We work internationally with clients and partners seeking to make a positive impact

Our consultancy and grant writing services support your organisation in maximising the chance of securing funding

## Disruptive Tech Companies

Benefit from our:

- Extensive success in securing R&D grant funding
- Business network of funders, advisors and partners
- Experience of setting strategies to scale-up

## Multi-Partner Collaborations

Benefit from our:

- Experience of developing long-term, international partnerships
- Success in securing EU & UK grant funding for collaborative partnerships
- Proven collaborative processes

## Digital & Sustainable Cities

Benefit from our:

- Strategic approach to establishing partnerships and securing funding
- Links to technology partners operating across the EU on Open Data and Interoperability projects

## Innovative Not-for-Profits

Benefit from our:

- Understanding and experience of grants. CSR, Tenders and other sources of non-dilutive funding
- Low-risk fee structure that is weighted on success

Read more about our team and partners at [www.venturenomix.eu/aboutus](http://www.venturenomix.eu/aboutus)

# 7 Steps

1: Write up a **Venture Synopsis**

2: Understand your **Funding Options**

3: Develop a **Venture Strategy**

4: Detail your **Funding Strategy**

5: **Plan** your Impact Venture

6: **Secure the funding** you need

7: **Go! Launch!**

Start your journey at [www.venturenomix.eu](http://www.venturenomix.eu)

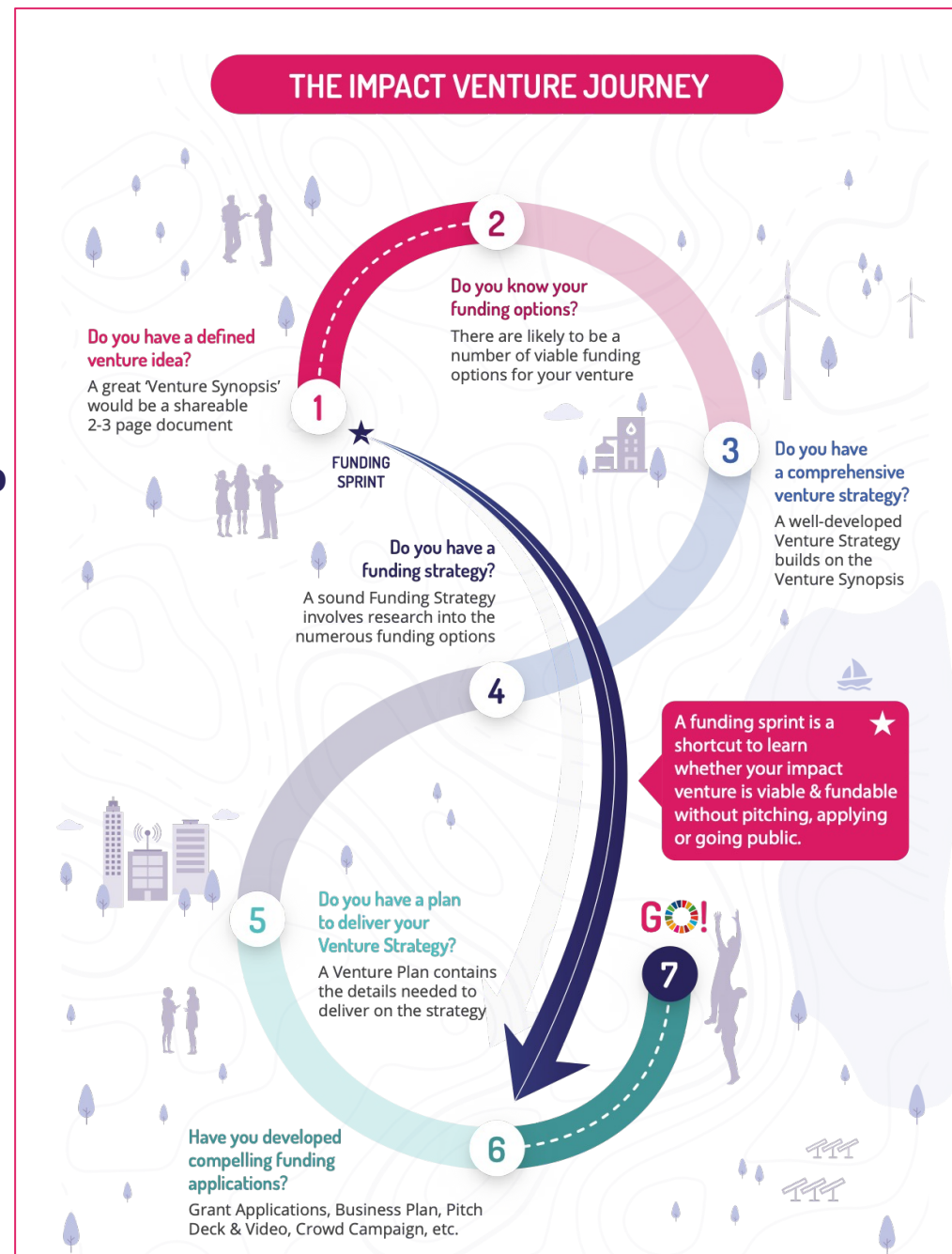


# ...or Sprint!

Shortcut the Impact Venture journey by focusing on the specific requirements of funders – for ambitious teams seeking to gain early-mover advantage.

Identifying and Securing non-dilutive R&D grant funding is our core competency.

Start your journey at [www.venturenomix.eu](http://www.venturenomix.eu)



# Our Clients

## 3 recent client case studies

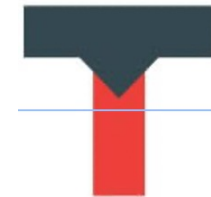
We work with businesses, not-for-profits, public sector organisations and social entrepreneurs **inspired by global challenges**



“I am very pleased to announce that the application for grant funding was approved! Well done Team Venturenomix – couldn’t have done it without you!” - Louise Morpeth, CEO



“This is a compelling submission, showing a clear Business Case and Commercial Strategy, a good level of innovation, and a professional approach to Project Management and Risk.” - Assessor 4, IUK



“This grant funding means we can focus full-time on our business for the next 12months. This is a game-changer for us!”  
*Marianna Recchia, CEO, Tonus*

Read the full case studies at [www.venturenomix.eu/case-studies](http://www.venturenomix.eu/case-studies)

# Recent European Grant Projects

The founders of Venturenomix have raised over €100m for projects since 2009.

We have an extensive knowledge of European and UK grant funding for Research and Development projects.

## **Ocean Thermal Energy Conversion**

Horizon Europe funded project worth €3.5m to research and develop a prototype OTEC plant in the Canary Islands.

[PLOTec](#) Project

## **Sustainable Fisheries**

€4.5m Horizon Europe R&D project with 7 partners including WWF to further sustainability practices across Europe.

[FISH-X](#) Project

## **Smart City Data Spaces**

Connected European Framework funded project with 13 partners to develop and deploy smart city data projects in 6 cities across Europe.

[ODALA](#) Project

Read more at [www.venturenomix.eu/case-studies/](http://www.venturenomix.eu/case-studies/)

# Our Partners

Our partners can help you overcome barriers to claiming R&D funding

We have been working in this sector since 2009 and have established a network of international partners

## Legal Advisors

Protect your IP, secure your collaborative partnerships and get those grant agreement contracts signed.

## EU Project Management

On-line platform for all your Horizon Europe admin needs – with expert project management support.

## Pitch Videos

EIC Accelerator pitch videos, project branding, communications strategy and more.

## Grant Search

Understand all the R&D grant funding options available to your organisation across Europe.

## Project Cashflow

Secure match funding & project cashflow funding through a flexible debt facility.

## R&D Tax Credits

Ensure you are claiming the maximum amount of R&D tax credits – alongside your R&D grant funding.



# The Founders

Venturenomix has bases in London and Kiel (near Hamburg, Berlin and Copenhagen)

We have first-hand experience of the highs and lows that come with ambitious ventures. We won't waste your time.



**Mareike Chalkley – Founder | Director**  
MSc Candidate Sustainability, Society and Environment

Founded, scaled and exited a UK-based R&D Grant Writing Consultancy from 2009 to 2018.

Read more about us and our experiences at [www.venturenomix.eu](http://www.venturenomix.eu)



**Alex Chalkley – Founder | Director**  
BSc Mathematics, Economics and Business

Founded, scaled and exited a UK-based R&D Grant Writing Consultancy from 2009 to 2018. Founded, established and exited a European-based R&D Grant Writing Consultancy from 2019 to 2022.



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